



PROShop

Canada's #1 Automotive Management Training Corporation

Where & When:

Listowel Ontario

October 24-25, 2017

Listowel Golf Course

8380 Fairlane Road, RR#1

9AM-5PM Both days.

-Fleet Training + Fleet Package
-2 Full Days of Fleet Program Training
-\$1495 per registrant
-9AM-4PM Both days
Includes training, lunch, beverages & complete package of materials & forms
Please contact TACT or NAPA representative today!



FLEET

NETWORKING. ACQUISITION. RETENTION

T.A.C.T. Inc. Presents FLEET MANAGEMENT

COURSE CONTENTS

- 1 Understanding and discerning your fleet maintenance opportunity.
- 2 Prospecting / Networking / Referrals!
- 3 ProShop Mission Statement! How does it deliver Fleet Business!
- 4 Attaining the first meeting.
- 5 FIRST MEETING - Introducing your business to theirs.
- 6 Fleet Maintenance Questionnaire.
- 7 Building a Customized Fleet Program for your Client. Based on your standards and their needs.
- 8 SECOND MEETING - Presenting a customized maintenance Fleet Program for your Client.
- 9 Contracts / Maintaining the Contract
- 10 Follow - up / Quarterly Report Cards.

Plus Many More Topics Designed to Impress
and Retain Your Best Clients!!

This course is for Automotive Shop Owners and
their Management Staff

For further information please email
tact@proshopmanager.ca

